MOAB AREA C

estate

AUGUST-SEPTEMBER 2019

MAGAZINE







Making a small town go 'round

Moab shines with the dedication and heart of local workers









+ Restoration

tocal lending pros
Talk Mortgages

Events

Directory of local info



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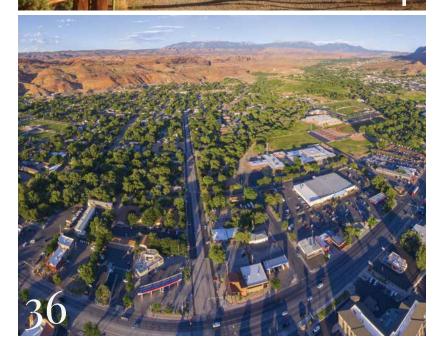


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real estate

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Moab, beautiful Moab, the small town we have chosen to call home...

DRAMATIC CLIFFSIDE ESTATE





Just six miles from Moab City Center, nestled into the rocks, one with the slickrock fins, engulfed in the extreme landscape, a rarity to be discovered. Majestically perched cliff-side, this astounding home is perfectly integrated into the sandstone rocks that surround it. Luxury, drama, sleek design, impeccable quality, artistry, and a sense of welcome are the hallmarks of this gracious home. Call Rachel to arrange a showing, 435-260-8245.

- Masterfully Remodeled in 2017
- 5 Bed, 3.5 Bath, 7,365 SF
- 6.5 Cliff-side Acres
- Oversized 3 Car Garage • Offered at \$3,450,000 #1569938

www.MoabLuxury.com







50 East Center Street, Moab, Utah

Find us in the Heart of Downtown, Just East of the Moab Information Center 435-259-0150 Office | 435-260-8240 Mobile | Info@MoabReCo.com

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Moab's Real Estate Source:

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BOUTIQUE VACATION RENTAL INVESTMENTS







MOAB FLATS

Situated less than a block off Main Street, this hip, retro vacation rental is a favorite with repeat guests. The sleek style & Insta-worthy aesthetic are beautifully complemented by all of the modern comforts your guests will love. Eight 1-bed units feature great design, individual heat/ac, dishwashers, laundry. Outdoor gathering space w/ hot tub, fire pit, bike wrenching and storage areas.

- Eight One-Bedroom Units
- Increasing Revenue
- Offered at \$2,750,000 #1580823

PURPLE SAGE FLATS

This gorgeous vacation rental property is located just 3 blocks off Main Street, on a shady, green .28 acre lot. Beautifully updated with a great vintage feel guests love, this 8-plex features excellent common spaces including a guest laundry, hot tub, fire pit, bike storage, and more. Completely turn-key, beautifully maintained, well-reviewed, this is an amazing opportunity to invest in Moab!

- Eight Apartment-Style Units
- Lush, Shady Setting
- Offered at \$2,375,000 #1580859







Your own Moab vacation destination...

CREEKSIDE NIGHTLY RENTAL COMPLEX







CREEKSIDE AT MOAB

One of a kind vacation rental complex in the walking district! This private oasis sits on a .69 acre creek-side parcel with a canopy of mature trees. Four rental homes, each with lovely outdoor space. Strong bookings and excellent reviews. Turn-key, well-maintained, tastefully furnished and finished, truly a phenomenal opportunity in Moab's dynamic nightly lodging market!

- Four Nightly Rental Homes
- Amazing Downtown Location
- Offered at \$1,700,000 #1511526

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ROSE TREE LANE Superb downtown location and tremendous charm! This adorable, updated vacation rental four-plex is conveniently located within minutes of dining, shopping, and more. Off-street parking, shady fenced yard with hot tub, great revenue history! **\$825,000 #1615562**



DEVELOPMENT ACREAGE Amazing location at the corner of 191 & Resource Boulevard, 2.34 acres of Highway Commercial land! Stellar visibility, easy access, utilities available. Industrial building on site with long-term lease, well sited for easy development! \$2,550,000 #1607124



OPPORTUNITY AWAITS Fantastic opportunity to capture one of Moab's rare C-5 Neighborhood Commercial parcels! This .19 acre lot is zoned for apartments/multifamily housing, offices, cafes, more. Cute 2 bed, 2 bath, 1,600 SF home in place, great long-term rental while you plan! \$315,000 #1574463



MOAB BUSINESS PARK A7 Fabulous 1,800 SF flex use industrial space just off Hwy 191 with visibility from the road! Unit A7 features a 3/4 bath, office, central heat and cool, a public frontage and overhead door at the read of the unit. Perfect for shop, business, RV/toy storage; build out to suit your needs! \$297,000 #1592375



HERE IT IS! Be seen first, by the more than 7,500 vehicles per day traveling to and from downtown Moab! 12.41 acres with Resort Special Zoning; power, well septic; easy access to 4x4 routes, bike trails, endless recreation. \$1,500,000 #1562898



HIGHWAY ACRE Excellent high visibility location in town, with fabulous development potential! Two abutting lots, for 1.02 acres zoned Highway Commercial. Large 1,827 SF shop with restroom, office, overhead doors. Suited to an array of uses, flexible zoning! **\$1,500,000 #1519745**



MOAB WAREHOUSE Incredible location along the main traffic corridor, this 14,400 SF industrial building features retail, shop, office, restrooms, and more. Anchor tenants in place, great redevelopment potential, Grand County Highway Commercial zoning on .55 acre. **\$1,375,000 #1570439**

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DWELL IN THE SOUTHWEST

Elegant, meticulously crafted luxury home with beautiful touches of the ancient dwellings of the region throughout. Superb views of the La Sal Mountains and Behind the Rocks Wilderness Study Area! Gracious, open floorplan, stellar kitchen with walk-in pantry, remote Master Suite with patio, dressing room, laundry. Indoor parking for 6 vehicles, Horses allowed!

- 3 Bed, 2 Bath, 3,170 SF
- 3 Garages; 12.83 Acres
- Offered at \$1,200,000 #1580425

LUXURY IN THE RED ROCKS

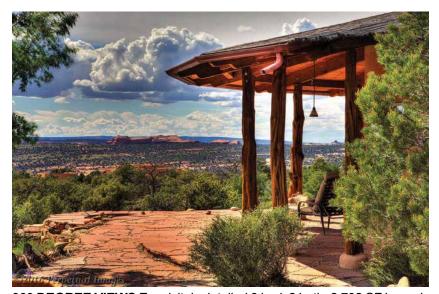
This exceptional 5 bed, 4.5 bath, 3,018 SF luxury home is perfectly situated on a beautiful lot in Moab's White Horse Subdivision. The home is flooded with natural light, and features a chic yet welcoming aesthetic, and quality fixtures and finishes throughout. Magnificent Great Room, gracious floorplan, main bedroom suite in private wing features dual-sided gas fireplace.

- 5 Bedrooms, 4.5 Baths
- .66 Acres abuts Red Rocks
- Offered at \$1,089,000 #1586828

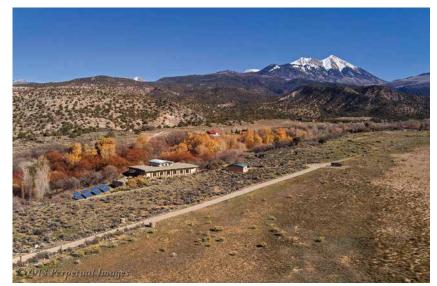








360 DEGREE VIEWS Exquisitely detailed 3 bed, 2 bath, 2,792 SF home is perfectly designed to celebrate high desert beauty and awe-inspiring views on 21.5 acres/two lots. Cliff-side studio, two car garage, large shed/workshop, gorgeous setting! **\$998,000 #1377302**



ECOLOGICAL SANCTUARY Harmonious balance of green living and extraordinary design in an amazing creek-side setting. This soothing 3,372 SF retreat is perfectly situated on 9.01 acres in gorgeous Pack Creek. Stunning sunroom w/75' indoor lap pool. Room for horses! **\$846,000 #1325867**

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ENTRADA AT MOAB 672 \$577,000 #1617311



PERFECTION IS IN THE DETAILS Gorgeous 2 bed, 2 bath, 1,872 SF home, tucked into a glorious landscape on 2.63 acres w/ endless recreation just moments away. Impeccable quality throughout, 3 car garage with full gym, outdoor shower and huge patio with kitchen. \$747,000 #1553945



MODERN VACATION Beautiful newer 3 bed, 3.5 bath, 2,170 SF townhome is sure to please! Open concept floorplan, impeccable style, bonus bunkbed alcove, 2 car garage with Lange top hoist, huge private patio with fire pit. Adjoining townhome (at right, #1590757) also available! **\$595,000 #1610399**



ENTRADA AT MOAB 660 \$570,000 #1618266



ENTRADA AT MOAB 594 Situated in the only duplex in this desirable in-town vacation rental complex, this 4 bed, 3 bath, 2,261 SF luxury town-home is beautifully furnished and tastefully decorated, offering a sumptuous home base to Moab adventure. Excellent rental history! \$589,900 #1619850



CONTEMPORARY STUNNER Spectacular vacation rental investment! This newer 3 bed, 3.5 bath, 2,190 SF townhome was meticulously built & finished with sleek, modern design. All Master Suites, gas fireplace, private patio w/ hot tub & fire pit, 2 car garage, great revenue! \$585,000 #1590757

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SECLUDED BEAUTY Amazing agricultural setting with 10 Acre Feet of Ken's Lake Irrigation water! Bright and open 3 bed, 2 bath, 2,004 SF home, passive solar designed with great views through huge windows! 2 car garage. Fruit trees, pond, animal rights on 5.03 acres. \$559,000 #1583857



SOUTHWEST SOLITUDE An astounding, 210.9 acre private retreat just south of Church Rock. Lovingly crafted, energy-efficient 1 bed, 2 bath, 1,736 SF off-grid cabin w/ elegant style & finish. Near Needles turnoff, close to Indian Creek climbing! **\$545,000 #1527998**

Moab, where adventure is inspired...



HOME BASE Beautiful views surround this fabulous 4 bed, 3 bath, 2,321 SF home! Peaceful valley setting and beautifully xeriscaped .36 acre parcel. Open floorplan with pleasing natural light throughout. Relax in the fenced back yard, take a swim in the heated above ground pool. 3 car garage, RV pad. \$419,500 #1612131



SWEET NOW & TOMORROW
Adorable 2 bed, 1 bath, 755 SF
bungalow in the downtown
core, with Moab City C-5
Zoning for a great future!
Perfect potential whether you
seek a sweet little home and
yard, or a home for your office,
art studio, tea shop! Wonderful
"bones" inside and out on .10
acre. \$315,000 #1620545



UNIQUE RETREAT "Not so big" house in gorgeous Pack Creek. This 2 bed, 1.5 bath, 1,687 SF home offers a serene setting and a comfortable feel and flexible living space. Fabulous mountain views from the deck! Workshop, storage shed on 1 acre, surrounded by 23+ acres deeded open space. **\$349.000 #1436947**



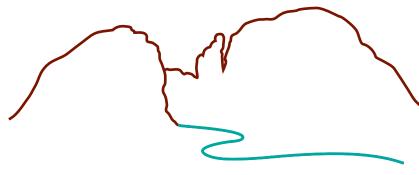
privacy & views! 2 bed, 2 bath, 1,767 SF off-grid home in a peaceful setting with stunning views on 68.35 private acres NE of Monticello. Solar electric, propane for cooking & hot water, wood stove, cistern, well, septic. Cell/Internet service; keep in touch while you get away from it all! \$278,000 #1386941



TURN-KEY RENTAL HOME
Delightfully updated 3 bed, 2
bath, 1,488 SF home on a
quiet side street close to town.
Gorgeous new kitchen &
baths, open floorplan, nice
Master Suite. Plenty of trailer
parking and room to grow on
.43 acre. Furnished, turn-key,
ready to enjoy or rent! New
Price! \$249,900 #1555088



STUNNING LOCATION Extraordinary 3 bed, 3.5 bath. 3,282 SF Flat Iron Mesa energy home, built for efficiency in harmony with the landscape. Two Suites, sunroom, indoor lap pool, dual artists's studio, oversized 2 car garage on 13.07 gorgeous acres! \$795,000 #1463584



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UNPARALLELED BEAUTY 10.71 acre Bridger Jack Mesa lot, massive views & stunning cliff edge! \$297,000 #1571223



RARE DOUBLE-SIZED LOT Spacious 2.61 acre double lot, water and power, perc tests done. \$95,000 #1316168



NAVAJO RIDGE 1A Stunning views from this incredible 2.15 acre corner lot in beautiful Navajo Ridge! \$275,000 #1616189



VIEWS Magnificent views and terrain atop Kayenta Heights on this 2.6 acre parcel alive with slick rock! \$159,000 #1592880



VIEWS IN TOWN! Gorgeous views PERFECT in all directions, great location just 11.92 acre Bridger Jack parcel, below Pipe Dream! Most utilities stubbed, 0.49 ac \$150,000 #1565507



ESCAPE Gorgeous easy access, great views from your private mesa! \$179,000 #1585776



HIGH DESERT Stunning 15.88 ac parcel in Flat Iron Mesa. Amazing mountain and red rock views! New Price! \$145,000 #1524056



BUILD YOUR BEAUTY Lovely .50 acre lot in Blu Vista Casitas! Red rock and mountain views you will love. \$125,000 #1608421



10 Acres \$119,500 #1524238 9.5 Acres \$98,500 #1524230



DEER HAVEN, OLD LA SAL ICONIC RED ROCK VIEWS Two superb parcels, side by side! Exceptional .37 acre cul-de-sac lot, ready for the home of your dreams! \$110,000 #1572527



ELEVATED MOUNTAIN VIEWS Get away from it all, on this 37.64 acre parcel northeast of Monticello! Driveway, shed. \$65,000 #1562981



ROOM FOR YOUR IMAGINATION Gorgeous views of the Book Cliffs from this Thompson Springs 5.51 acre parcel! \$249,500 #1618801



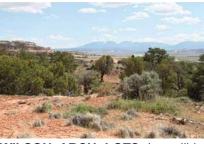
Two stunning lots, Seller Financing! 3.66 Acres \$250,000 #1346908 3.23 Acres \$189,900 #1260380



KAYENTA HEIGHTS ESTATE HUGE VIEWS Viewscapes of all of RECREATIONAL PARADISE the Castle Valley icons, from this beautiful 4.62 acre lot. Gorgeous juniper & pinon! \$135,000 #1617231



Welcome to Wray Mesa, just past Old La Sal. Power, water, parcels 2.62-38+ acres. **Priced From \$69,000**



WILSON ARCH LOTS Incredible value, w/ power, phone/DSL, water! .31 Ac Cottage Lot \$45,000 #1597581 1.33 Ac Home Site \$55,000 #1588573

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A LANDSCAPE THAT INSPIRES







YOUR MILLCREEK CANYON

An absolutely surreal place, your own private canyon, tucked into a landscape that will both inspire your reverence, and invite you to explore its beauty... creekside spaces, red rock walls dotted with petroglyphs framing the canyon floor, and sweeping up onto the flat, eastern mesa. What an extraordinary site for a one-of-a-kind retreat!

- Just Past Ken's Lake
- 115.39 Amazing Acres!
- Offered at \$2,250,000 #1434478



PACK CREEK ESTATE
Stunning estate site in
the Pack Creek area! This
beautiful 11.18 acre parcel is
tucked into the foothills of the
La Sals with superb mountain
and red rock views. Pack
Creek flows across the
parcel; includes 1/8 interest in
23 acres deeded open space!
\$475,000 #1563035



WOODLANDS ACREAGE
Fabulous offering of 77.23
beautiful acres of accessible
mountain property! Just past
Old La Sal, with incredible
potential! Power, wells with
deeded water rights in place.
Amazing site for private
retreat, glamour camping,
cowboy camp, & more!
\$587,000 #1525950

Buying or Selling Moab? We're Here to Help.



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WHAT MAKES A SMALL TOWN GO 'ROUND | and heart of local workers

Moab shines with the dedication and heart of

Written by Rachel Fixsen, Ashley Bunton and Tim Chappell

'n this busy resort town there are so many "regular" people who give their all to their jobs, so that our local residents and visitors are well taken care of. Often, it's the bosses or the business owners who get the attention or appreciation. This month, Moab Area Real Estate Magazine would like to introduce you to seven great people, with very different jobs, who put in long hours and a lot of heart, to make their organizations — and Moab — achieve more as a community every day.



am Lopez has taught hundreds of Moab kids out of her home-based preschool, Happy Days. This spring will be her thirty-first year teaching, guiding, and preparing young children for school.

"I love what I do," Lopez says. "If you love what you do, you just don't feel like you have to work every day."

She had planned to retire after the youngest of her five children had grown out of preschool, but she found she still loved doing it. Now, she has had several of her nine grandchildren pass through, and still isn't ready to give it up. Local parents often try to get a head start on securing a spot in her limited class space.

"I've had people call me from the hospital," Lopez says, "like, 'Oh my gosh! I just delivered our son — can you put him on the waiting list?""

Kids at Happy Days enjoy all the classic preschool activities—lessons, crafts, snack times, and outdoor play in a big, toy-filled back yard.

Onetime student Eli Atkins, now twenty-six years old and working as a web-designer in Las Vegas, remembers calling the swings "supersonic" when he attended Happy Days, because he and his classmates felt like they were going that fast.

"It was always a good time," he says of his preschool memories.

In the spring, Lopez teaches her students about seeds and they plant a vegetable garden, and in the fall the next year's class gets to harvest fresh foods like carrots and tomatoes. When a student has a birthday, that child gets to be 'king' or 'queen' for the day.

Happy Days also takes a variety of field trips. Lopez says these trips help the kids connect with their community, learn appropriate behavior, and expand their understanding of how the world works.

"It's a way to teach the kids, 'what's behind those doors? What does mom or dad really do when they go to work?" she says. "The kids really learn more than just 'What does a cow say?' type of things," says Lopez of ranch field trips. "They actually see and touch the equipment and ride on the tractor trailers and see how people actually care for the land."That hands-on learning is key in Lopez's approach.

"My main reason is to try to get the kids to absolutely love learning," she says.



Then Kerri Fife came to Moab in the spring of 2008 to work as a river guide and parttime nurse, she didn't think she would be here to stay. That was eleven years ago.

Kerri is now a full-time night-nurse at Moab Regional Hospital. She loves the opportunity a

> small rural hospital provides to be involved in a variety of types of nursing. She has helped out in the medical-surgical unit, assisted with infant deliv-

eries, and nursed medical admissions with problems like pneumonia or diabetes. She's worked in the Emergency Room, in wound care, and in the post-operative recovery unit.

"It was pretty exciting but also kind of intimidating when I got here," Kerri recalls of her early days at the hospital. "Some of the nurses I worked with, I was just really impressed with how much they knew about so many different things." They might care for a stroke victim, help deliver a baby, and help car accident victims in the emergency room all in the same day. Now Kerri will sometimes look around her on a shift

and realize she's been at MRH longer than the other nurses.

"It's exciting to me when they ask me a question and I do know the answer. I look back to where I was at the beginning and where I'm at now, I definitely feel like I'm a lot more comfortable just jumping in and doing what needs to be done," she says.

Another aspect of MRH that Fife loves is how many other outdoor enthusiasts are on the staff. Supervisors understand the draw of the Moab landscape, and try to accommodate employees with outdoor passions. Kerri works night shifts, eight days on and six days off.

Kerri has recently taken on the role of SANE program coordinator. A SANE is a Sexual Assault Nurse Examiner, who is trained to conduct those exams and also collect evidence for a forensic kit that police can use to build a case for a sexual assault victim.

Coworkers agree that Fife is an indispensable team member. "She's a great person--a great coworker, a great nurse," says Darci Miller, another long-time Registered Nurse at MRH. "She's very smart, very positive, very independent. She's amazing."

When she's not working at the hospital, Kerri enjoys paddling, hiking, and skiing in her free time.



eidi Fuger knows what it's like to ensure hotel guests enjoy their visits to Moab.

She's a front desk clerk at three hotels in Moab. Heidi is a front desk clerk at The Virginian Motel and the Silver Sage Inn and she works nights at Comfort Suites Moab. She moved to Moab from Salt Lake City about two

Altogether, she works more than 60 hours each week helping visitors to make reservations and check-in. She provides customer service to the guests, which has included everything from turning on TVs to unclogging toilets.

At The Virginian Motel, she greets visitors as they arrive on tour buses. The motel's manager, Kate Mogensen, says that Heidi's dedication to her work and her customer service skills make a real difference.

"It's hard to find good help in Moab," Kate says. "She shows up on time and does her job. We have high-volume calls all day and she takes care [of them]."

Heidi says that when groups and tour buses arrive in Moab, she can expect to be faced with about 65 guests checking in at the front desk.

She says it gets especially hectic when the hotels don't have any vacancies during busy weeks.

"I hate turning people away if we're sold out knowing that they're not going to find another room in town anywhere," Heidi says.

Heidi has shown "above and beyond" customer service to help guests, Kate says. Heidi sometimes translates for visitors who don't speak English by using Google Translate on her phone.

Once, when a man took a bad fall from his bicycle after cycling from Denver to Moab, Heidi picked him up at Moab Regional Hospital and drove him back to the hotel.

Heidi says it's the people and the management she works with that she enjoys most, and it keeps her coming back every day. She said many of the guests tell her that she's doing a good job. After coming to Moab, Heidi celebrated a year of sobriety, and says that she hopes her commitment to hard work demonstrates what people in recovery are capable of. Heidi is also hosting a new recovery meeting in Moab every Monday at 7 p.m. at the Moab Valley Multicultural Center.



Pride in his work

In the summer of 1999, Rachel Cresto was in northern Utah, working her second season as a wildland firefighter. It was a busy year.

"That's when I think I really fell in love with fire," Rachel says. "We were on one fire after another."

Rachel continued to fight wildfires, eventually returning to her hometown of Moab to work for the Bureau of Land Management and working her way up to become Assistant Engine Captain on one of the Type 4 BLM fire engines in Moab. In 2011, when she was pregnant with her second child, she looked for a safer work environment than the fireline, and got a job as a dispatcher in

the Moab Interagency Fire Center.

Rachel and her husband, who is also a firefighter, now have three children, and she is the Center Manager. Rachel says all three of her kids, aged three, seven, and twelve, want to become firefighters.

Moab Interagency Fire Center Dispatcher

During the wildfire season, the dispatch center deploys resources to incidents and serves as a communications point for conditions, needs, and updates on a wildfire.

"It's not unusual for us to get between twenty and thirty smoke reports during a lightning storm," Rachel says. As the dispatcher, she has to decide how to prioritize incidents and how many and what kind of resources to send -- whether engines, hand crews, helicopters, or other kinds of equipment. They offer weather updates to firefighters on the line, can order additional crews, and can place orders for and deliver needed items, always with the safety of fire personnel as the top priority. Rachel's years as a "boots-on-the-ground" firefighter give her a special understanding of the terrain and the needs of firefighters.

In the off-season, the center supports prescribed fires locally, and often also supports

national incidents, including wildfires and natural disasters. Dispatch also organizes and hosts trainings, keeps records on qualifications and experience for fire personnel, and conducts fire science research.

"I'm in charge of making all of that flow in the dispatch center," Rachel says.

Rachel's supervisor, Clark Maughan, the Canyon Country District Fire Management Officer, has high praise for his dispatcher.

"Rachel provides excellent leadership ... taking care of her employees and looking out for all of our firefighters on the ground," he says. "[She's] a real asset to all of us in the southeastern Utah wildland fire community."

In her off-time, Cresto focuses on her family and children. They own a horse, and her daughter has just started barrel racing.

Paul Chacon has been keeping Moab clean for the past 16 years.

Employed as a sanitation worker and route driver at Monument Waste, Paul says his work

is "really enjoyable," despite working outside in triple-digit heat collecting unsanitary garbage.

"Everything from diapers, to yard waste, to dead animals, syringes," Paul says. "We've found drugs ... We've even found money."

He says that while his job can get "kind of gross," it doesn't bother him much.

"I've seen it all and done it all," says Paul, a lifelong Moab resident. "You just kind of get used to it."

With more people visiting Moab, he has seen an increase in the amount and types of waste that he handles every day.

"It's exploded, and people are just throwing everything away. We started the recycling program, so hopefully that'll alleviate some of this stuff," he says.

Paul says he has enjoyed getting to know many of the longtime residents of Moab — as well as many of the town's dogs. Paul keeps dog biscuits in his pockets to give to dogs so he'll "be on their good side," and he's been known to

PAUL CHACON, 49
Monument Waste
Sanitation Worker and Driver

working outside in trinitary garbage.
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ed getting to know
dents of Moab — as
dogs. Paul keeps dog
ive to dogs so he'll
he's been known to

return dogs to their homes if they escape from yards when he's in the neighborhood.

For many of Moab's elderly residents, Paul makes sure he hauls their garbage cans to the curb for them if they can't.

"We love all our customers," Paul says.

Some of the customers whose garbage he hauls will offer him a soda or something to drink.

Dan Kirkpatrick acknowledges Paul's hard work. Dan bought Monument Waste in 2016.

"Paul exemplifies what we envision as a model employee," Dan says.

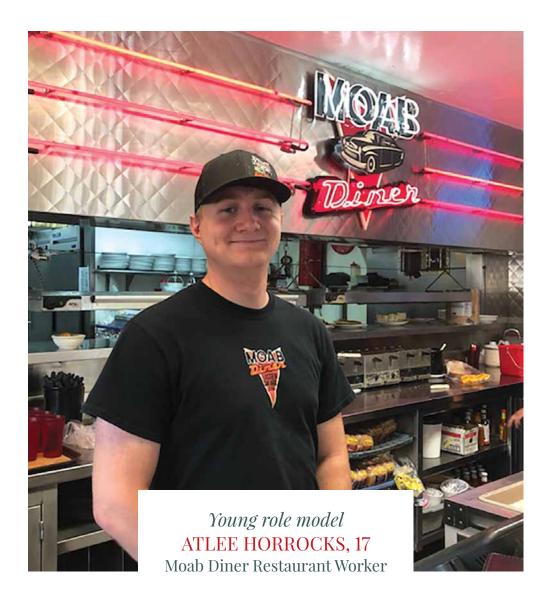
Paul's enthusiasm and dedication elicits effusive feedback from customers.

"We receive calls daily complimenting Paul on the service he provides," Dan says proudly.

One customer on Paul's route met him at the curb one day with tears in his eyes. The customer had been away from home receiving cancer treatment and Paul made sure to pick up his garbage even though his garbage can wasn't at the curb.

"He has ... customers on his route who are elderly or disabled," Dan said. "He takes [extra] care of them. He doesn't have to do that. We think the world of Paul."

Paul enjoys his time off work with his wife, Cari, and their dog Lilo, a small mixed-breed he found on his garbage route one day.



orn and raised in Moab, Atlee Horrocks Dgot started working at the Moab Diner two years ago rolling silverware in the back of the restaurant. He's stayed busy, working about 30 hours a week, learning to do a little bit of everything: clean, cook, serve and provide customer service.

"It's actually pretty fun. For the first yearand-a-half I hosted," Atlee says, meaning that he helped customers to their tables, cleaned tables and served ice cream.

"Now I just go wherever I need to be. I help out," Atlee, 17, says. "Except, [I don't] manage. I'm not really old enough to manage yet."

He says he enjoys when it gets really busy at the diner.

"For some new people, it's pretty stressful," Atlee says. "But for some people who have worked here for a while, you kind of already have your own rhythm."

He helps other employees to find their rhythm and trains them to find "their flow" with what works or doesn't work for each person.

"That's how I learned," Atlee says. "I would say, 'this doesn't work for me, let's try something new.""

After just two months on the job, Atlee

received a significant pay raise.

"My boss said, 'a lot of the managers and workers here say you're working pretty good.' It was pretty big for me and this is my first job still," Atlee says.

He says he learned a lot of his work ethic through his church. Atlee's going to be a senior in high school and will be working Thursdays through Saturdays during the school year.

Recently a family with children complimented Atlee on his work ethic and customer service skills.

"We were kind of busy and I was running back and forth cleaning tables and this man said, 'These little boys are seeing you and you're influencing my boys because of how hard you're working," Atlee says.

Atlee's manager at the Moab Diner, Roy Burriola, says he's impressed with Atlee's dedication to keeping operations at the Moab Diner running smoothly.

"He's a hard worker." Roy says. "Teenagers — I'm always trying to give them a chance because life is hard. He's a good, good kid."

Roy said Atlee is always on time and always has a positive attitude, and could one day be a manager.

"I will keep him as long as I can," Roy says.

Top producer WREY SPRUILL, 58 City Market Produce Manager

7rey Spruill has been working at grocery stores since he was a teenager, growing up in North Carolina and also spending some time in the Las Vegas area. For the past 14 years, however, he has called Moab and City Market home, where most days, he can be seen running the produce department.

In his position, Spruill says he enjoys conversations he has with customers, especially international travelers.

"I like conversing with people from other countries, asking them what it's like to live over there," he says. "Most of them are pretty happy."

He says the biggest challenge caused by Moab's growth since he arrived is keeping up with staffing.

"It's gotten more challenging with labor," Spruill says. "It's a lot harder to keep a full staff."

When Spruill isn't keeping the produce tables full, he likes going outside.

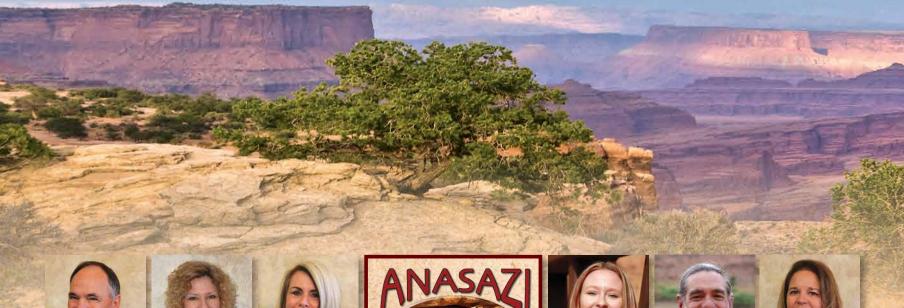
"I love the landscape and the hiking," he says. "It gets a little frustrating with how crowded and congested it gets during the season. Away from downtown, it's actually pretty quiet."

Spruill says he can relate to the needs of both the locals and the tourists, having arrived in Moab as a tourist himself. His advice to people thinking about moving to Moab is "if you can find a place to stay, you can make some good money."

Spruill is well-liked by his coworkers and consistently earns the praise of store management.

"With Wrey's talents and vast experience, we often utilize him as one of our fill-in store managers," City Market store manager Brendon Cameron said. "With his hard work and great attitude, he's a natural fit in our already-talented Moab team." ■





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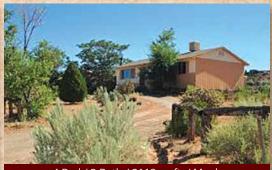
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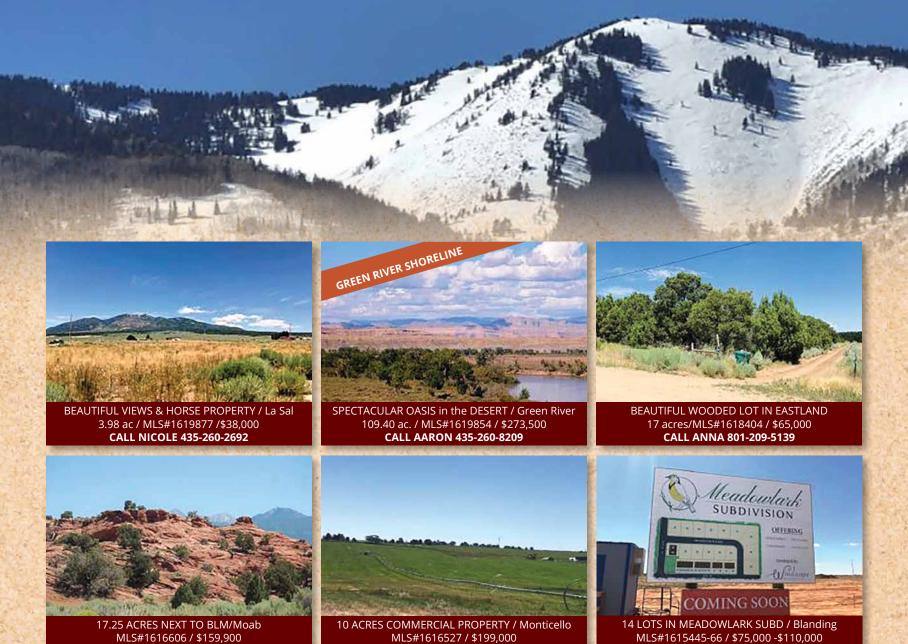
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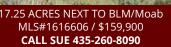


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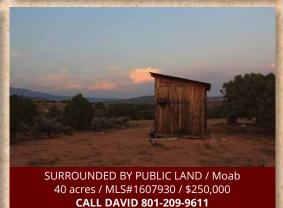
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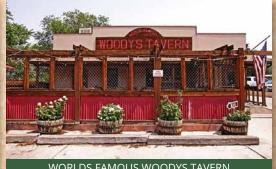


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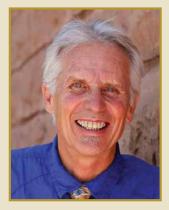
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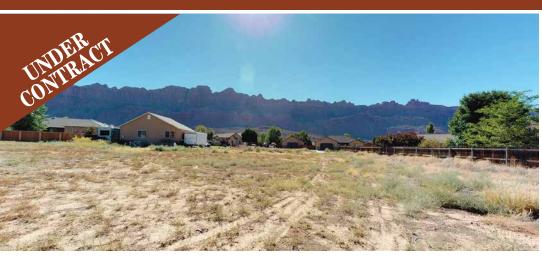


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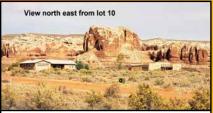
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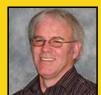


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PLANT CHAMPION

Rim to Rim Restoration's Kara Dohrenwend is dedicated to native — and backyard — landscapes

Written by Sharon Sullivan

ara Dohrenwend was driving down U.S. Hwy 191 along the Colorado River just before the Big Bend campground, when she spotted a small cluster of scrub oak trees. She pulled over and asked Alizabeth Potucek, her colleague at Rim to Rim Restoration (RRR), to collect a bucket of acorns from the trees. They delivered the nuts to Wildland Scapes, a nursery and ecological restoration and revegetation services company Dohrenwend founded in 1998. There, the acorns are growing into oak trees to plant along Moab's waterways.

"Kara is always so tuned into the natural environment," says Potucek, a former program assistant at RRR, a small Moab nonprofit Dohrenwend co-founded that reestablishes native vegetation on the upper Colorado Plateau. "She's very in tuned with everything that plants are doing" — like identifying the brief annual window for when those acorns could be harvested.

In the springtime, Dohrenwend and community volunteers can also be found collecting willow whips and cottonwood seeds and other native seeds — which are painstakingly nurtured at Wildland Scapes, or at RRR's Mayberry Native Plant Propagation Center. The regional-

ly-sourced seeds are tested and propagated for restoration efforts on public and private lands. "We grow plants from local seeds we collect [in order] to have local genetic stock. They seem to survive better," Dohrenwend says. She acquires a permit to collect seeds on public lands, and permission for when she gathers on private property.

Born in San Jose and raised in Massachusetts and the San Francisco area, the 49-year old Dohrenwend has resided in Moab longer than anywhere else. With a degree in landscape architecture and city planning from the University of California in Berkeley, her focus has long been on restoring streams and rivers in built-up





environments. She worked restoring creeks in the Bay Area after graduating from college.

For the past 20 years she's been working to restore Moab's watershed, where invasive Russian olive and tamarisk trees crowd out iconic cottonwood trees, and other native species crucial for a healthy watershed. "It improves habitat immensely, for birds, mammals, people — and it reduces fire fuels," Dohrenwend says. "Many times, removing invasive plants encourages native species to come back on their own."

Bureau of Land Management Wildlife biologist Pam Riddle first started working with Dohrenwend in 2015 when they created a pollinator garden on Goose Island, a campground two miles from Moab, along State Route 128. It's part of Moab Bee Inspired Gardens – a community collaboration of pollinator-friendly gardens on both public and private property. Fern bush and desert four o'clock are thriving on Goose Island now. Other native pollinators growing at the site include cliff rose and rough mule's ear.

"We've had a longstanding partnership for many years with Kara," BLM spokesperson Lisa Bryant says. "We have a lot of common goals, so we find ways to work together," to remove invasive species, install native plants, improve pollinator habitat, and create job opportunities for area youth.

Prior to planting the garden at Goose Island, the BLM cleared the area of invasive and excess brush to reduce the likelihood of wildfires and to make space for native species like cottonwood and willows, which Dohrenwend and her crew of volunteers came in and planted.

Dohrenwend works with multiple organizations including Mill Creek Community Collaborative, Southeast Utah Riparian Partnership, Moab Area Watershed, Utah Division of Wildlife, the National Park Service, and others. "A few of us wonder when Kara actually sleeps," mused Riddle.



Wildland Scapes a nursery and more

Indeed, it can be difficult to pin down Dohrenwend, especially in the spring when her Wildland Scapes nursery is bustling with activity. In addition to growing all kinds of landscaping plants, including ornamentals and shade and fruit trees, there are organic vegetable starts and annuals. During the busy season, customers can be found assisting the three fulltime employees in exchange for store credit.

"I have fabulous employees and really great customers," Dohrenwend says. "It's a group effort to provide good plants for the region. At certain times of the year I need 10 extra hands for [brief periods.]" Bare root-stock that arrives in March has to be potted up within a few days. She's also cranking out veggie starts, while "heaps of people are coming to the nursery." It all starts to wind down a bit by mid-May.

To see samples of Wildland Scapes' handiwork check out the low-water, xeric landscaping at City Hall, Zion's Bank, Grand County Public Library, City Market, and Desert River Credit Union — all to which Wildland contributed.

Most of the newer hotels that have sprung up in recent years have installed, unfortunately, landscaping that does "not reflect the local, native plant palette" - instead opting for high-water-using plants trucked in from somewhere else, says Dohrenwend. It's a missed opportunity, she says, for these large corporate hotels to not do the research of what grows well here - vegetation that makes Moab, well, Moab.

For inspiration for planting your own pollinator garden, check out the Bee Inspired Garden at Wildland Scapes, located at 1471 S. Mill Creek Drive. Additionally, the company's website: www.revegmoab.com lists pollinator plants known to do well in southeastern Utah. The site also features planting tips; information on how to control weeds; and a huge list of shade and fruit trees, shrubs, perennials, and native plants for sale at the nursery. Wildland Scapes additionally offers a seed mix for wildflowers native to the region.

Most importantly, the website provides watering guides for various types of landscaping — irrigation guides developed over years in collaboration with experts such as Utah State University Extension. In-person help is available, too. "You can come in and talk to us anytime," Dohrenwend says. "We provide the tools so people can successfully grow."



Opposite page, top right: Kara Dohrenwend, holding plant, works on a riparian restoration project near Robert's Bottom on the Dolores River in partnership with the Bureau of Land Management and Canyon Country Youth Corps, as part of a project funded through the Dolores River Restoration Partnership. [Photo courtesy Bureau of Land Management] Opposite page. bottom: The site of a one-time peach orchard, the 30-acre Mayberry property is located 16 miles northeast of Moab along the Colorado River, and is now a native plant propagation center, after being purchased by Rim to Rim Restoration in 2009. [Photo courtesy Kara Dohrenwend] This page: Springtime plants for sale at Wildland Scapes Nursery. [Courtesy Kara Dohrenwend]

Mayberry Native Plant Propagation Center

A few old peach trees cluster around the barn/ workshop area at the Mayberry Native Plant Propagation Center, where there used to be a peach orchard. Located on 30 acres 16 miles northeast of Moab along the Colorado River, Rim to Rim Restoration acquired the Mayberry property from the Nature Conservancy in 2009. Locally sourced milkweed is grown and monitored at the site — a plant important for agriculture, as well as the Monarch butterfly which could be headed for federal protection.

Potucek jokes they're also "growing dirt" at Mayberry. Partnering with The Nature Conservancy and the U.S. Geological Survey, Mayberry is growing two acres of cryptobiotic soil as an experiment and possible use in restoration projects in the Southwest. The biocrust work is funded by a Wildlife Conservation Society grant through its Climate Adaptation Fund, with support from the Doris Duke Charitable Foundation. The Nature Conservancy has joined forces with USGS, Northern Arizona University and RRR to test innovative methods for restoring landscapes by growing biocrust. Mayberry also partners with the park service, Forest Fire and State Lands, the Utah Conservation Corps, and Grand County as well as the BLM and city of Moab.

Much of Rim to Rim's restoration work is done along Mill and Pack creeks. More than 60 volunteers from the local company Synergy col-



laborated with RRR to remove tamarisk and Russian olive trees along Mill Creek behind Grand County High School. Native species such as coyote willow, saltbush and rice grass were planted on barren patches. The native shrubs help counteract the monoculture tendencies of the cheat

grass that grows there.

Work in Mill and Pack creeks is funded by Utah's Watershed Restoration Initiative, a partnership-driven conservation effort to restore and manage ecosystem health in prioritized areas around Utah.





Reducing wildfires

ore recently, Rim to Rim Restoration has partnered with the city, the Moab Valley Fire Department, and Grand County to plan for and make areas along streams more fire resistant.

For the past two years Cody Greaves, wildland coordinator for the Moab Valley Fire District, has relied on Dohrenwend to help the agency perform fuel mitigation near the creeks. "Kara and I and the fire chief had a big discussion after the Cinema Court fire and made a plan for reducing the fire danger for the community," Greaves says. "Mill Creek runs through town; it's been overgrown for years." Nine structures were destroyed by the June 2018 fire named for the apartment complex near where the fire happened.

Dohrenwend's vast knowledge regarding revegetation for reducing fire fuels, and restoring areas to its natural habitat is crucial to the fire department's work, Greaves says. "Kara has been taking care of this town with fuels reduction and mitigating our watersheds for 20 years," he says. She's volunteered hundreds of thousands of hours; she's invested in our community."

She coordinated the efforts of approximately 45 members of Team Rubicon, an international disaster response organization comprised largely of military veterans, a crew of which came to clean up the fire's aftermath. They used chainsaws to cut down dead trees and hauled away brush. "We rehabilitated the area so homeowners would have reduced cost getting back into their homes," says Bob Toth, a 48-year-old TR member from Salt Lake City. "Because of that fire, Kara and Cody are working on making the community aware of areas at risk for fire. She continues to update and identify risk-areas - like near Anonymous Park where cheat grass grows. It looks pretty, but it dries out fast and there's a huge fuel load to it," Toth says.

"One of Kara's strengths is that she brings together different partners and leverages skills and resources of those various groups to successfully improve riparian areas in and near communities," says the BLM's Bryant. Thanks to those efforts, Team Rubicon, volunteers at RRR, local fire fighters, and city employees will be out in force this fall after bird nesting season to continue the fire fuel mitigation work of cutting down dead limbs, chipping wood, hauling away combustible materials from the Mill Creek area — all of which encourages native plants to grow, while protecting residents from potential wildfire.



Opposite page, top right: Volunteers work on a Moab Bee Inspired Gardens project before an Earth Day open house in 2018. [Courtesy Kara Dohrenwend] Opposite page, bottom: Colin Tucker, of the United States Geological Survey, looks at bio-crust beds at the Mayberry Preserve in the fall of 2018. [Courtesy Kara Dohrenwend] This page, top: Kelli Griffin watering trees at Wildland Scapes Nursery in August 2019. [Photo by Murice D. Miller] This page, bottom: Cultivated for future transplanting, riparian plants are seen being cultivated outside the hoop house at Wildland Scapes in Moab. [Photo by Murice D. Miller]



IMMACULATE, DOWNTOWN GEM ON LARGE LOT! 5 Bed | 4 Bath | 4,340 Sq. Ft. | 1.45 Acre MLS#1619707 | \$950,000 Becky Wells - 435.260.2842



PEACEFULLY QUIET MOBILE HOME ON SECLUDED **DEAD-END ROAD** | 2 Bed | 1 Bath | 840 Sq. Ft. | 0.27 Acre MLS#1617644 | \$215,000 Lenore Beeson - 435.260.2135



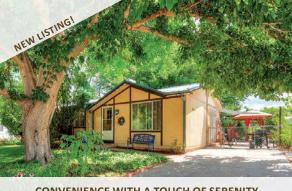
3 Bed | 2 Bath | 1,384 Sq. Ft. | Second Floor MLS#1621394 | \$339,000 Lenore Beeson - 435.260.2135



CHARMING HOME ON A QUIET CUL-DE-SAC 4 Bed | 2 Bath | 1,570 Sq. Ft. | 0.21 Acre MLS#1618385 | \$375,000 Sue Shrewsbury - 435.260.1479



REDCLIFF CONDO NIGHTLY RENTAL OPPORTUNITY!



CONVENIENCE WITH A TOUCH OF SERENITY 3 Bed | 1 Bath | 1,056 Sq. Ft. | 0.21 Acre MLS#1618058 | \$339,000 Sue Shrewsbury - 435.260.1479



BEAUTIFUL CORNER LOT IN QUIET, RURAL SETTING 0.60 Acre | Well | Irrigation Water MLS#1617160 | \$169,900 Lenore Beeson - 435.260.2135



LUXURIOUS DESERT RETREAT WITH CAPTIVATING VIEWS MAKE YOUR RETAIL DREAMS COME TRUE! PRIME LOCATION! 6,500 Sq. Ft | 0.50 Acres | Business NOT Included MLS#1621397 | \$1,500,000 Lenore Beeson - 435.260.2135



YOUR HOME AWAY FROM HOME AT THE GONZO INN! 2 Bed | 2 Bath | 909 Sq. Ft. | 2 Adjoining Rooms MLS#1621660 | \$390,000 Kali Bisco - 435.260.9906



3 Bed | 3 Bath | 3,805 Sq. Ft. | 20.80 Acres

MLS#1617156 | \$1,600,000

Lenore Beeson - 435.260.2135

INSPIRED COUNTRY LIVING — ENDLESS POSSIBILITIES 3 Bed | 2 Bath | 2,720 Sq. Ft. | 16.49 Acres 5,749 Sq. Ft. Shop | MLS#1615430 | \$625,000 Lenore Beeson - 435.260.2135



NEWLY & TASTEFULLY REMODELED GEM ON TUSHER 3 Bed | 2 Bath | 1,418 Sq. Ft. | 0.14 Acres MLS#1621072 | \$365,000 Heidi Blake - 435.260.8185



CONVENIENT OPPORTUNITY IN PRACTICAL LOCATION! 0.75 Acre | Utilities Available MLS#1614657 | \$169,000 Heidi Blake - 435.260.8185



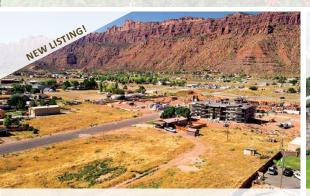




SUNFLOWER HILL LUXURY BED & BREAKFAST!

12 Rooms | Innkeeper's Unit | Solar | 1.46 Acres | 8% Cap Rate | Water Shares | MLS#1593287 | \$3,650,000

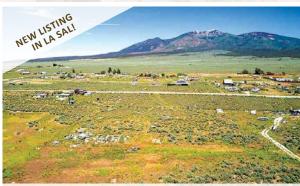
Becky Wells - 435.260.2842



BUILD YOUR DREAM IN SWEET SURROUNDS! 1.20 Acres | Utilities Stubbed | Well MLS#1614656 | \$239,000 Heidi Blake - 435.260.8185



SPACIOUS & IMMACULATELY PRESENTED HOME IN
PEACEFUL LOCALE | 3 Bed | 2 Bath | 1,659 Sq. Ft. | 0.22 Acre
MLS#1614356 | \$419,000
Becky Wells - 435.260.2842



THE PERFECT SITE FOR YOUR FUTURE!

1.49 Acres | Power & Phone at Lot Line

MLS#1614647 | \$25,000

Heidi Blake - 435.260.8185



AN INVESTMENT WITH GREAT POTENTIAL!

0.52 Acre | Utilities Available | Kalina Heights

MLS#1610700 | \$175,000

Sue Shrewsbury - 435.260.1479



PERFECT TO LIVE IN OR GREAT INVESTMENT PROPERTY

3 Bed | 2 Bath | 1,384 Sq. Ft. | Ground Floor | Redcliff Condo

MLS#1611633 | \$349,000

Lenore Beeson - 435.260.2135



CUSTOM BUILDING LOT IN SANDSTONE ESTATES
SUBDIVISION | 1.52 Acres | Power & Culinary Water Available
MLS#1620317 | \$199,000
Becky Wells - 435.260.2842





BEAUTIFULLY UPDATED MID-CENTURY HOME ON TUSHER 2 Bed | 2 Bath | 1,308 Sq. Ft. | 0.14 Acre MLS#1611664 | \$329,000 Lenore Beeson - 435.260.2135



DOWNTOWN DEVELOPMENT OPPORTUNITY! May Fit up to 53 SF Homes or 108 MF Units! | 26.53 Acres 3 Rentals & Shop | R3\RA1 Zoned | MLS#1612496 | \$1,975,000 Becky Wells - 435.260.2842



SPACIOUS, VERSITILE, AND WONDERFULLY SERENE 2.38 Acres | Utilities Available | Pear Tree Estates MLS#1588646 | \$335,000 Lenore Beeson - 435.260.2135



BREATHTAKING LOT WITH CAPTIVATING VIEWS 0.33 Acre | Utilities Available | Wilson Arch MLS#1609283 | \$40,000 Lenore Beeson - 435.260.2135



GORGEOUS ACREAGE WITH BRILLIANT VIEWS 7.98 Acres | Utilities Available | Navajo Heights MLS#1606160 | \$306,000 Sue Shrewsbury - 435.260.1479



HIGH VISIBILITY COMMERCIAL SPACE ON BUSY CORNER! 3 Units | 3,000 Sq. Ft. | 0.13 Acre MLS#1605242 | \$450,000 Becky Wells - 435.260.2842



"Sue Shrewsbury did a fabulous job representing us, and our home. She was very knowledgeable about our area, and understood our property and it's amazing beauty. She was always pleasant, and very responsive to our questions, input, and needs. We found her to be both very professional, and personable, as well.

We highly recommend her, without any reservation!" - G.H. Review Left on Facebook



QUIET PRIVACY AND PLENTY OF SPACE 2 Bed | 1 Bath | 1,497 Sq. Ft. | 1.18 Acre MLS#1596790 | \$249,000 Becky Wells - 435.260.2842



THE PERFECT PACKAGE OF SPACE, STYLE, AND COMFORT 3 Bed | 2 Bath | 2,016 Sq. Ft. | 20 Acres | Monticello MLS#1600662 | \$435,000 Heidi Blake - 435.260.8185



CONVENIENTLY LOCATED, NEWLY CONSTRUCTED TWIN HOME | 3 Bed | 2 Bath | 1,100 Sq. Ft. | 0.11 Acre MLS#1610220 | \$285,000 Becky Wells - 435.260.2842



EXCEPTIONAL VIEWS & EXCLUSIVE SURROUNDS 5.22 Acres | Power Available | Kayenta Heights MLS#1568800 | \$175,000 Becky Wells - 435.260.2842



33 N MAIN STREET, STE 1 MOAB, UTAH 84532 • 435.355.0576



www.Instagram.com/MoabByrdCo



SOUGHT AFTER SOUTHGATE NIGHTLY RENTAL
OPPORTUNITY! 3 Bed | 3 Bath | 1,591 Sq. Ft.
0.14 Acre | MLS#1593612 | \$459,000
Becky Wells - 435.260.2842



SUNNING VIEWS AND AMAZING LOCATION 8.78 Acre | Power Available | Bridger Jack Mesa MLS#1517623 | \$139,000 Sue Shrewsbury - 435.260.1479



CHARMING MEDITERRANEAN IN PRIZED POSITION
4 Bed | 3 Bath | 3,555 Sq. Ft. | 1.29 Acre
MLS#1594501 | \$929,000

Lenore Beeson - 435.260.2135



STUNNINGLY SERENE SANCTUARY

1.50 Acres | Power Available | Pack Creek

MLS#1592255 | \$260,000

Sue Shrewsbury - 435.260.1479



PEACEFUL COUNTRY COMFORT – ROOM TO SPREAD OUT!

4 Bed | 2 Bath | 1,846 Sq. Ft. | 1 Acre | La Sal

MLS#1591853 | \$318,000

Heidi Blake - 435.260.8185

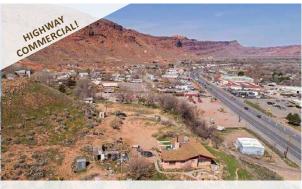


ULTIMATE SETTING, LOCATION, AND LIFESTYLE!

0.20 Acre | Utilities Stubbed | Moab Irrigation

MLS#1589136 | \$145,000

Lenore Beeson - 435.260.2135



MOAB NEEDS A STEAKHOUSE, WHAT A PERFECT SPOT!

1.17 Acre | Utilites Available | HC & RR Zoned!

MLS#1589106 | \$850,000

Lenore Beeson - 435.260.2135



DOWNTOWN COMMERCIAL SPACE – IMMENSE POTENTIAL

1 Bath | 1,305 Sq. Ft. | 0.11 Acre

MLS#1587590 | \$499,900

Lenore Beeson - 435.260.2135



A HOUSE OF IMMENSE CHARM & CASUAL ELEGANCE 5 Bed | 3 Bath | 3,456 Sq. Ft. | 1.43 Acres MLS#1588639 | \$679,900 Heidi Blake - 435.260.8185



CUSTOM TWIN HOME ZONED FOR NIGHTLY RENTALS!

3 Bed | 3 Bath | 1,879 Sq. Ft. | 1 Acre

MLS#1563130 | \$449,000

Lenore Beeson - 435,260,2135



THIS PROPERTY IS ALL ABOUT LOCATION & POTENTIAL!

2.60 Acres | Utilities Available

MLS#1580020 | \$199,000

Sue Shrewsbury - 435.260.1479



SOUTHGATE VILLAGE INVESTMENT OPPORTUNITY!
HESITATE & MISS! 3 Bed | 3 Bath | 1,591 Sq. Ft.
0.13 Acre | MLS#1593608 | \$459,000
Becky Wells - 435.260.2842





ELEVATED, HIGHWAY COMMERCIAL DEVELOPMENT OPPORTUNITY | Home: 3 Bed | 2 Bath | 1,568 Sq. Ft.
2,901 Sq, Ft, Shop | 0.60 Acre | MLS#1575325 | \$629,000 *Heidi Blake - 435.260.8185*



PARTIALLY FURNISHED, NEW RIM VISTAS UNIT 2 Bed | 3 Bath | 1,274 Sq. Ft. | Built 2018 MLS#1606147 | \$324,900 Sue Shrewsbury - 435.260.1479

TECHNOLOGY TO FIT YOU



BEAUTIFULLY UPDATED CUSTOM HOME BY GOLF COURSE!

4 Bed | 2 Bath | 2,323 Sq. Ft. | 0.42 Acre

MLS#1614955 | \$639,000

Lenore Beeson - 435.260.2135



YOUR CHANCE FOR UNINTERRUPTED VALLEY VIEWS

8.98 Acres | San Juan County | Hardgrave Hill

MLS#1568179 | \$249,000

Lenore Beeson - 435.260.2135



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Whether you're in the comfort of your home, or on the go, our site works flawlessly on multiple devices so you can find the information you need.

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DEVELOPMENT OPPORTUNITY - OLD TOWN MOAB

1.84 Acres | Trailer Park with 11 Trailers

MLS#1568605 | \$1,700,000

Lenore Beeson - 435.260.2135

120 Acres | Raw Land | San Juan County MLS#1556357 | \$100,000 Sue Shrewsbury - 435.260.1479



ENVELOPED IN RURAL SECLUSION – PICTURESQUE VIEWS

28.77 Acres | R1 Zoned | Millcreek Canyon

MLS#1587137 | \$495,000

Heidi Blake - 435.260.8185



TURNKEY, UPGRADED REDCLIFF NIGHTLY RENTAL UNIT!

3 Bed | 2 Bath | 1,384 Sq. Ft. | Ground Floor

MLS#1614925 | \$379,000

Lenore Beeson - 435.260.2135



FRONT ROW SEAT FOR SPECTACULAR SUNSETS

22.36 Acres | Power Available | Well Drilled

MLS#1545341 | \$299,000

Kali Bisco - 435.260.9906



THRIVING BUSINESS OPPORTUNITY ALONG HWY 191
Moab Ice | Warehouse, House, 40+ Leveled RV Sites
2.40 Acres | MLS#1580009 | \$5,000,000
Lenore Beeson - 435.260.2135



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www.Instagram.com/MoabByrdCo



CASTLE VALLEY INN BED & BREAKFAST

8 Rooms | 4.53 Acres | 8.9% Cap Rate | Water Shares MLS#1590093 | \$1,975,000 Becky Wells - 435.260.2842 & Lenore Beeson - 435.260.2135

NOW FOR SALE IN

JOTA SAME AND SAME AND



WATCHMAN ESTATES



ADJACENT TO MOAB GOLF CLUB!

For more information contact:

Curtis Wells, Realtor 435.210.4366 CWells@MoabByrdCo.com

Becky Wells, Broker/Realtor 435.260.2842 Becky@MoabByrdCo.com



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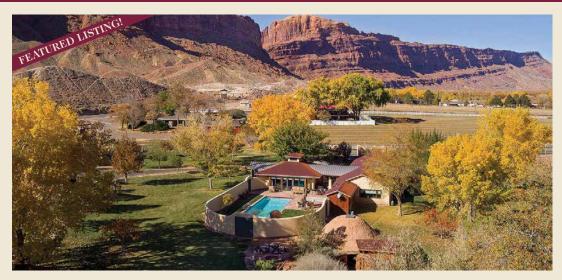




1075 S. Hwy 191, Suite B • Moab, Utah 84532

Phone: 435-259-7337 • Fax: 435-259-4867 • moaboffice@gmail.com

moabpremierproperties.com



Rare opportunity, three unique homes near downtown Moab

7.72 acres at 500 West and Kane Creek Blvd.
Custom 2000 Sq Ft home built in 2001 by Hillis and
Tuft, 5000 sq. ft. shop/garage with apartment, in
ground swimming pool, and authentic Hogan with
bathroom. Second home built in 1976 and totally
renovated by Tuft in 2015 contains 2,464 sq. ft. with 3
bd. & 2 bath. Third home is immaculate 1966 double
wide with 1,100 sq. ft.. Requires appointment to
show this special property. You'll love being this
close to town and easy escape to Kane Springs
recreation area. \$5,250,000.

Call Janie 435-260-1572 or Tom 435-260-1018 for a showing or more information



Downtown Moab C-3
central commercial building lot
at 141 E. 100 S. with frontage of 91 ft. and depth
of 115.5 ft.. Will accommodate building of
9 possible rentals for which I have schematics
available upon request. \$600,000. MLS#1499132

Call Janie 435-260-1572



Exquisite views
of Behind the Rocks and the LaSal Mountains from Lot 33
at Bridger Jack Mesa. This premier lot is 13.34 acres and has
power transformer at cul de sac adjacent to East border.
Driveway roughed in. Just incredible!
\$325,000. MLS #1549699.
Call Janie 435-260-1572



Excellent horse property in Castle Valley
89 Bailey Lane with 2284 s.f. home 3 bd 2 ba on
5 acres with 36 X 36 barn with 5 stalls and heated tack
room with hot & cold water, hay barn and run-in shed.
Ready for you and your horses.
\$489,900. MLS#1585470
Call Janie 435-260-1572



Buy this home 5 bedroom, 3 bath, w/overnight rental license. \$524,000. MLS #1590141. Call Kevin at 435-260-9890



Milcreek Pueblo
Three bedroom, well maintained, upgraded appliances. Great in-town location.
\$335,000. MLS#1613630
Call Tom 435-260-1018



Hwy Commercial and Rural Residential 50/50, 1.04 acres. Unique potential for mix use project. \$699,000. MLS#1620299 Call Bryon at 435-260-1699



Bliss of being away from crowds at Flat Iron Mesa Ranch Lot 19 (12.96 acres); brilliant night sky and clean air. Easy build lot should percolate well for septic system.

Power & phone at frontage.

\$199,000. MLS#1579822
Call Janie 435-260-1572

Old LaSal - Lots #2 and #3 in the Old School House Subdivision. Lot #2 is 4.15 ac., MLS#1587882, Price \$35,190. Lot #3 is 6.86 ac. MLS#1587889, \$58,310. Call Bryon at 435-260-1699

Get Away From the Crowds - Quiet, 83.43 acres at Sunrise Country in San Juan County. Off the grid, with County Maintained Roads, and school bus service.

Oh the views. \$115,000. MLS#1548410. Call Janie 435-260-1572

Deer Neek Mesa - 20.83 acres with great views from vantage point with views of many mtn. ranges, off grid with solar potential. S.J. Co. Roads Owner/Agent. MLS#1544106. Price: \$30,000. Call Janie 435-260-1572

La Sal One Acre Lots - Lots 1 & 12, (each 1.0 acres) Wilcox Subd. In LaSal, adj. to each other, and bordered by Copper Mill Rd., LaSal Rd. & Mountain View Dr., both are corner lots. MLS#1564685 (lot 1) #1564692 (Lot 12) each priced at \$18,000.00. Call Janie 435-260-1572

Bryon Walston – Principal Broker / Owner 435-260-1699 | mbwalston@hotmail.com

Tom Shellenberger – Associate Broker 435-260-1018 | moabtom41@gmail.com

Janie Tuft – Associate Broker 435-260-1572 | janietuft@yahoo.com

Roger Schmidt – Realtor 435-901-2292 | moabroger@gmail.com



MORTGAGE RATES NEAR THREE-YEAR LOWS



RARNI SCHULTZ
Primary Residential Mortgage

Moab Area Real Estate Magazine sits down with local mortgage pros Rarni Schultz and Caleb Dooley to discuss current trends — and the advantages of working with a local lender for refinancing and purchasing



CALEB DOOLEY Fidelity Mortgage

WHAT ARE THE CURRENT TRENDS WITH LOANS RATES?

RARNI: [As of early August] the trend is toward lower rates — and it's a great time to take advantage, to purchase or refinance any current mortgages, as rates are subject to change at any time.

CALEB: There many different variables, but [in terms of rate percentages] we are getting back to high threes low fours. Many economists think rates may hit an all-time low over the next year. News from the Federal Reserve and housing data can further impact rates.

WHY IS NOW A GOOD TIME TO REFINANCE OR GET A NEW LOAN?

RARNI: Taking advantage of the change in rates allows you to qualify for a higher purchase price, so you get more house for less interest over the life of loan. Cash-out refinancing is a great option if you want to do home improvements or use the equity in your home for future investment opportunities. Rate-and-term refinance is great if you want to potentially get a new rate.

CALEB: It just depends on when you purchased, but if you purchased some time around October of last year around October, when they were at their highs, you could realize significant savings.



WHY SHOULD SOMEONE WORK WITH A LOCAL LENDER, AS OPPOSED TO GOING ONLINE TO A NATIONAL COMPANY?

RARNI: Using a local lender gives an advantage because it's a face-to-face meeting, so you understand how your money is being used. Local lenders know the area, the property types and can face the challenges associated with rural lending that an online lender working out of state may not know. PRMI's corporate office is located in Salt Lake City, Utah.

CALEB: Especially in a remote resort community, local knowledge very important. For instance, many internet lenders struggle to understand that most of our developments are townhomes and not condos — which can make a huge difference in regards to ownership rights, insurance and more. Other advantages, like our knowing the appraisers and the Realtors, and how they work, can be very important. We see our customers at City Market and coach their kids in soft ball. As a local lender you are only as good as your last loan, and reputation in everything.

WHAT'S ONE THING YOU LOVE ABOUT BEING A LOCAL LENDER?

RARNI: I would have to say the relationships I build during the process. It becomes very personal for borrowers to share private information with a stranger. I always feel like I gain new friendships somewhere during the loan process. There is nothing better than to see the smiles and happiness home-ownership brings to my borrowers. Life changes and life events happen. Originating a loan and then seeing the same borrowers years later for either a new purchase, because they out grew the home, or wanted to refinance the current home, has been my greatest accomplishment so far in my career.

CALEB: It can be extremely rewarding getting first-time home buyers a home — especially the ones that start out with poor credit and you work with them to improve their credit and get them a home when they never thought they would be home owners. ■



RARNI SCHULTZ (435) 210 0744, rschultz@primeres.com, 285 S 400 E #212, Moab | CALEB DOOLEY (435) 260 9465, caleb@fidelitymtg.com, 301 S 400 E # 107, Moab



DAVE BIERSCHIED

Broker – Owner

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KACY BARLOW
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435-210-4858
kacy@premierlodgings.com



Kane Creek Canyon Estates, scenic, beautiful large lot residential subdivision south of Moab across Hwy 191from Bridger Jack Mesa. Only17 minutes from Moab. Bordered on two sides by BLM public land. All of southeastern Utah recreation is at your door step. County maintained roads, underground power installed, Buyer is responsible for well and septic, Kane Creek Canyon Estates have covenant protection but no HOA fees, Owner financing available. Available: MLS#1610901, 1610904, 1610906, 1610900, 1610898, 1610897, 1610895 | Prices range from \$145,000 to \$175,000 | Rick 435-260-2599



Pole Canyon in Kane Creek Canyon Estates. Beautiful residential/recreational property just 18 minutes from Moab, that offers fabulous desert and mountain views. This lot located just off Kane Canyon Drive, offers striking views of the La Sal Mountains, the red fins of Behind the Rocks, Pole Canyon and Kane Creek Canyon. Power is conveniently located on the lot frontage. New owner will install well and septic. County maintained roads throughout the subdivision. There are no HOA dues. Sensible covenants are in place for the protection of property values. Owner financing is available. Available: MLS#1610902, 1610907, 1610909, 1610910, 1610912, 1610913, 1610893 | \$225,000 | Rick 435-260-2599



Navajo Ridge Opportunity, 3 bedroom 3 bath home on 3 levels of comfortable living space. Home was designed to take full advantage of all the views this location has to offer. You will marvel at how the light changes throughout the day and throughout the seasons on surrounding sandstone fins. Patios on both north and south side, elevated deck off the master, fresh paint and new carpet. MLS#1608262 | \$679,000 | Rick 435-260-2599



HIGH ON HOLYOAK, far above the valley floor with grand views of the red rock spires and monuments of Castle Valley. Property includes a very comfortable platform yurt set-up. Use as a base camp for all your Moab and Castle Valley recreational adventures or utilize this great temporary dwelling as you build your dream home. Either way you will enjoy this great location with stunning views. MLS#1601261 | \$225,000 | Rick 435-260-2599



Uniquely furnished and turnkey ready townhome in beautiful Rim Village! Stunning views of the red rock rim and La Sal mountains. 3 bedrooms 2 ½ bathrooms. Master bedroom with en suite bathroom and two additional bedrooms with queen beds. Enjoy this townhome as a vacation home and nightly rental or as your full-time residence! Amenites include community pool, hot tub, playground, and tennis/basketball court. Attached two car garage. Ample on-street parking for trailers, jeeps and RZR's. MLS#1618763 \$419,900 | Dave 435-260-1968



This townhome is turnkey and comes fully furnished! Master bedroom with en suite bathroom and private balcony. Two additional bedrooms with upstairs bathroom and half bathroom downstairs. Relax on the patio on the main floor and enjoy the views! Amenities include a community pool, hot tub, playground, and tennis/basketball court. The unit has attached two car garage. There is also ample on-street parking for trailers, jeeps and RZR's. MLS#1601273 \$435,000 | **Dave 435-260-1968**



TO BE BUILT TOWNHOMES AT RIM VISTA: New design with patios in front and back, 2 Master Bedrooms with en suite bathrooms upstairs and a ½ bath on main level, 1274 sq. ft. Amenities include Pool, Hot Tub, Playground and Pavilion. Zoned for overnight rentals. \$309,000 | MLS#1598943, 1598940, 159894 AVAILABLE – 1598941, 1580590, 1580569, 1580587, 1580578 UNDER CONTRACT | Dave 435-260-1968



GREAT COMMERCIAL PROPERTY with additional land to expand your business! Building is 5,800 sq. ft. and previously a cabinet making shop. All equipment and clients included. (Excluding the business name). MLS#1576970 | \$990,000 Dave 435-260-1968



THIS IN TOWN SETTING LEAVES NOTHING TO BE DESIRED!! 2 bed, 2 1/2 bath town home in a private corner of Millcreek Pueblo. Exceptionally well maintained, bright and open with wonderful portal views from the upstairs deck, community pool and coveted owner storage shed. \$325,000 | MLS#1612005 Danette 435-260-0130



AMAZING BUILD READY LOT IN TOWN — One of the few lots in the Moab Valley that allows you to see all the way from the Arches National Park to the North to the La Sal Mountains to the Southeast. Amazing 360 views. Walking distance to downtown, but tucked away from the hustle and bustle of Main Street. MLS#1551362 | \$159,900 | Dave 435-260-1968



RESIDENTIAL LAND LISTINGS

GREAT PROPERTY IN LA SAL .56-ACRE LOT IN LA SAL. Power at lot and phone nearby. Can be purchased with deed restricted pond parcel.

MLS#1215877 | \$38,400

Owner/Agent | Dave 435-260-1968

ENJOY THE SPECTACULAR VIEWS of The La Sal Mountains from this 6.48-acre lot in Old La Sal. Access is by an improved gravel road. A large storage shed and power at lot line are also included. Oak brush and sage brush vegetate this very buildable lot. MLS#1477628 | \$65,000 | Dave 435-260-1968

BRUMLEY RIDGE LOTS, LA SAL MOUNTAINS OVER MOAB WITH POWER AND WATER INCLUDED.

At an elevation of 7500 ft, 3 lots ranging from 3.5 to 6.2 acres in the La Sal Mountains above the city of Moab, offering sweeping views of mountain ranges, red rock, lush valleys, and canyons-including Canyonlands National Park. Directly accessible from La Sal Mtn Loop Rd, site is bordered by undeveloped BLM land and includes access to over 50 acres held in common with other property owners. Beautiful and Build Ready. MLS#1519453, 1520062 \$225,000 each | Rick 435-260-2599

ADJACENT TO PRESTIGOUS NAJAVO RIDGE,

Incredible views surround this 4.38-acre parcel on Carroll Drive. Great views of the red rock fins of Navajo Ridge, Moab Rim and the valley below. Close proximity to Mill Creek Canyon trailhead, biking, 4X4 trails, and just a golf cart ride away from Moab Golf Club. Sub-dividable. MLS#1601932 | \$339,000 Rick 435-260-2599

1601070 SPECTACULAR SETTING

in Bridger Jack Mesa just 15 minutes from Moab.
Located on the mesa top, you have views of the
Behind the Rocks spires, La Sal Mtns and the Abajo
Mtns to the south. With almost 18 full acres you'll
have a lot exploring to do on site. Additionally, Bridger
jack is surrounded by BLM and State Lands offering a
multitude of recreational opportunities.

SOLD – LIST WITH US! MLS#1601070 | \$140,000 Rick 435-260-2599

BEAUTIFUL OFF GRID LIVING 16.49 acre lot in Old La Sal. This semi-remote lot at the end of a gravel road will make someone a great off-grid cabin site. Near HWY 46 but far enough away to give you a quite secluded hide-away with spectacular views. SOLD – LIST WITH US! MLS#1512628 | \$70,000 Dave 435-260-1968

COMMERCIAL LISTINGS

2.40 ACRE HWY COMMERCIAL PROPERTY

with combined retail and warehouse space of 14,456 sq. ft. There is an additional 3,255 sq. ft of covered outdoor storage. Located on Hwy 191, directly across the proposed USU campus, this property has great visibility with ample customer parking.

Owners are selling property and buildings only.

SOLD – LIST WITH US! MLS#1486734 | \$2,500,000

Spacious 2800 sq. ft home in town with beautifully landscaped backyard. 3-bedrooms, 2 full bathrooms and 3/4 bathroom. Open floorplan with stunning flooring all throughout the home. Floors were remolded by owner and brand-new carpet installed in the master bedroom. Large master bedroom features en suite bathroom with spacious bathtub and shower. Built in wall fireplace divides the living room and dining area, providing a peaceful ambiance. Don't miss out on this great property! MLS#1616992 | \$499,900 Dave 435-260-1968



Mill Creek Pueblo townhome on the green space. 3-bedroom 2 bath corner unit. Enjoy the south facing pastoral views from your upstairs bedroom deck or your downstairs patio walk out. Fireplace, community pool. MLS#1582666 | \$319,000 Rick 435-260-2599



RARE BUILDING LOT IN TOWN. Spectacular views of the mountains and red rock rim! Hiking/Biking trails right out your back door. .25 acre in cul-de-sac. Water, sewer and power all stubbed. \$119,000 | MLS#1590268 | Danette 435-260-0130



COUNTRY LIVING ON THE EDGE OF TOWN. Situated on 1 acre, this 2 bedroom, 1-1/2 bath has many updates throughout, including a remodeled kitchen. Enjoy summer sunsets on the upper deck or sunrise from the front porch. Upper loft with living area, tile and hardwood throughout, mature trees and plenty of room for parking and growth. MLS#1593031 | \$325,000 Danette 435-260-0130

Dave 435-260-1968







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Calendar of Events







August

15 Moab Information Center Lecture Series | Scott Chandler: Designer Birds cnha.org/moab-information-center | 435-259-8825

17 Dead Horse State Park | A Never Ending Story | Geology Talk stateparks.utah.gov/parks/dead-horse/events | 435-259-2614

20, 24, 25, 27, 31 Dead Horse State Park | Dark Side of the Park Star Parties stateparks.utah.gov/parks/dead-horse/events | 435-259-2614

25 National Park Service Fee Free Day | National Park Service Anniversary nps.gov/arch/planyourvisit/fees

26 - 9/12 Moab Music Festival | moabmusicfest.org

31-9/1 Moab Artists Studio Tour | moabstudiotour.com

September

7 Moab Artists Studio Tour | moabstudiotour.com

12 Moab Information Center Lecture Series | Spencer Stokes: Icon of the West: How the Desert Landscape Inspired Generations | cnha.org/moab-information-center | 435-259-8825

13 Dancing with the Moab Stars | non-profit event sponsored by Moab Valley Multicultural Center | Grand County High School Auditorium moabmc.org/news-and-events/calendar | 435-259-5444

14 Moab Art Walk | moabartwalk.com

18 - 22 Moab Skydive Festival | skydivemoab.com | 435-259-5867

20-21 Green River Melon Days | melon-days.com

21-22 Moab Century Tour | Annual fundraiser to benefit cancer survivorship programs | info@skinnytireevents.com | 435-260-8889

26 Moab Information Center Lecture Series | Anna Arsic: Exploring the Impacts of Student Participation in Canyon Country Outdoor Education cnha.org/moab-information-center | 435-259-8825

27-29 Moab Pride | moabpride.com/festival-schedule | moabpridefest@gmail.com

October

4-6 Outer Bike | outerbike.com

5-6 Banff Mountain Film Festival World Tour | Grand County High School facebook.com/moabbanff

5-12 Red Rocks Arts Festival | redrockartsfestival.com

10 Moab Information Center Lecture Series | Spencer Stokes: The Heart of the World | cnha.org/moab-information-center | 435-259-8825

 $\textbf{11-13 Rock, Gem \& Mineral Show} \mid \textbf{Spanish Trail Arena} \mid \textbf{rockandmineral Shows.com}$

11-15 Moab 240 Endurance Race | moab200.com

12 Moab Art Walk | moabartwalk.com

13 Arches Half Marathon | madmooseevents.com

23-26 Moab Senior Games | moabseniorgames.com

24-26 Moab Jeep Jamboree | jeepjamboreeusa.com | 530-333-4777

24-27 Moab Ho Down Mountain Bike Festival | moabhodown.com

 $\textbf{25-27 Moab Craggin Classic} \mid \mathsf{americanalpineclub.org/moab\text{-}craggin\text{-}classic}$

27 Day of the Dead | Moab Valley Multicultural Center | 435-259-5444

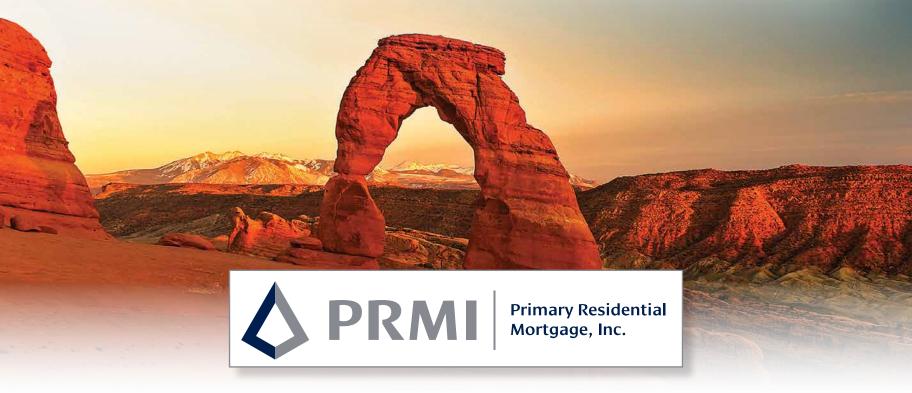
27 - 11/1 Moab Folk Camp | Southeastern Utah Music and Songwriting Workshops moabfolkcamp.com | 603-731-3240

31 Halloween

All listings subject to change. Moab Area Real Estate Magazine does not guarantee these listings. To submit your event to future calendars email andrewmirrington@gmail.com.

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Division Manager
NMLS #297406

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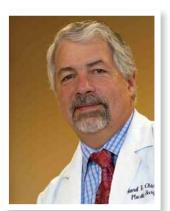
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DIRECTORY OF OFTEN-REQUESTED INFORMATION

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MOAB

County: Grand Zip Code: 84532 Elevation: 4,025 feet Year-round population: 5,000

MOAB CITY NUMBERS

All Emergencies: 9-1-1 Police: 259-8938 Fire Dept.: 259-5557 City Hall: 259-5121 Post Office: 259-7427 Library: 259-1111

Chamber of Commerce: 259-7814 City Planning Dept.: 259-5129 City Recreation Dept.: 259-2255

GRAND COUNTY NUMBERS

Sheriff: 259-8115

Grand County School District: 259-5317 County Clerk (Voter Reg.): 259-1321 County Assessor: 259-1327

County Administrator's Office: 259-1346 County Recorder: 259-1332

County Treasurer: 259-1338
Building/Development Permits: 259-1343
Building Inspector: 259-1344
Economic Development: 259-1248

Travel Council: 259-1370 Recycling Center: 259-8640

UTILITY CONTACTS

City of Moab: 259-5121 Dominion Gas: 719-2491 or 719-2490 Rocky Mtn. Power: 888-221-7070 Grand Water & Sewer: 259-8121 Moab City Public Works: 259-7485

Monument Waste Services: 259-6314 / 7585 Frontier (Phone): 800-921-8101 Emery Telcom: 259-8521 Green Solutions: 259-1088 Amerigas Propane: 259-6756

MEDICAL AND DENTAL CONTACTS

Moab Regional Hospital: 719-3500 Moab Dental Health Center: 259-5378 Merrill Hugentobler, DDS: 259-7418 Arches Dental: 259-4333

Red Rock Dental: 259-4059 Moab Regional Health Center: 719-5500

TRANSPORTATION

Canyonlands Field Airport: 435-259-4849 United Airlines: www.united.com Grand Junction Regional Airport: www.gjairport.com

Amtrak/Green River: 800-872-7245 Greyhound Bus/Green River: 435-564-3421 Canyonlands Shuttle: 435-210-4757 Red Rock Express: 800-259-2869 Moab Taxi: 435-210-4297 Enterprise Car Rental: 435-259-8505

Arches Car Rental: 435-259-4959

UTAH STATE NUMBERS

Motor Vehicle Div: 259-3743 Drivers License Div: 259-3743 Hwy Patrol: 259-5441 Health Dept: 259-5602

Moab Employment Center: 719-2600

District Court: 259-1349

NAT'L & STATE PARKS & PUBLIC LANDS

Arches Nat'l Park: 719-2299
Canyonlands Nat'l Park: 719-2100
Dead Horse Point State Park: 259-2614
Bureau of Land Management: 259-2100
U.S Forest Service: 259-7155
To Report a Wildfire: 259-1850
Poaching Hotline: 800-662-3337

LOCAL SHUTTLES

Coyote: 259-8656

Porcupine Shuttle: 260-0896

CITY INFO:

Moab City: 259-5121 www.moabcity.org Monticello: 587-2271 www.monticelloutah.org Blanding: 678-2791 www.blandingutah.org

GRAND COUNTY

Building Inspector: 259-1344 Economic Development: 259-1248 Water and Sewer: 259-8121 Sanitarian: 259-5602 Assessor: 259-1327 www.grandcountyutah.net

SAN JUAN COUNTY

Building Inspector: 587-3225

Economic Development: 587-3235 x5006 Water and Sewer: 587-3221

Sanitarian: 587-2021 Assessor: 587-3221

PEST INSPECTORS

Spanish Valley Pest Control 259-8255 Orkin Pest Control: 877-250-1652

INSURANCE COMPANIES

Farmers Insurance: 259-6192 Central Utah Insurance: 259-5981 Markle Insurance: 259-5241 State Farm Insurance: 259-5161

LENDERS

Fidelity Mortgage: 719-4100 www.fidelitymortgage.com

Primary Residential Mortgage: 259-0259 www.primaryresidentialmortgage.com Eastern Utah Comm. Credit Union: 259-8200

www.euccu.com

Mountain America Credit Union: 259-1500

www.macu.com Zion's Bank: 259-5961 www.zionsbank.com Wells Fargo Bank: 435-2708 www.wellsfargo.com

PROPERTY MANAGEMENT COMPANIES

Moab Property Management: 259-5955

www.moabutahlodging.com

Premier Properties Management: 355-0269 www.premierlodgings.com

www.premierlodgings.coi Vacasa: 866-937-6622

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Moab Construction: 259-8529

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Souder, Miller & Associates: 243-6067

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